

# TOP 200 MORTGAGE ORIGINATORS

## In America 2018

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**TOP 200  
MORTGAGE ORIGINATORS**  
In America 2018

**TOP 1%  
MORTGAGE ORIGINATORS**  
In America 2018

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30 | MORTGAGE EXECUTIVE • 2019

RK	NAME	COMPANY	STATE	CLOSED LOANS	2018 VOLUME
1	Shant Banosian	Guaranteed Rate	MA	1,216	\$536,406,953
2	Brian Scott Cohen	Wells Fargo Home Mortgage	NY	613	\$528,378,904
3	Brian Minkow	Homebridge Financial Services	CA	833	\$315,531,804
4	Andrew Marquis	Guaranteed Rate	MA	683	\$304,361,723
5	Ben Cohen	Guaranteed Rate	IL	583	\$293,942,655
6	Michael Rodriguez	Platinum Capital Mortgage	CA	501	\$262,479,385
7	Risha Kilaru	Guaranteed Rate	CA	343	\$239,388,561
8	Baret Kechian	loanDepot	NJ	423	\$231,298,053
9	Max Leaman	New American Funding	CA	822	\$230,804,863
10	Michael Roberts	City Creek Mortgage Corp.	UT	779	\$222,528,559
11	Paul Volpe	NOVA Home Loans	AZ	902	\$217,039,834
12	Brian Decker	loanDepot	CA	523	\$200,300,763
13	Lizy Hoeffler Irvine	Guild Mortgage Company	AZ	844	\$197,756,619
14	Jon Tobias	Fairway Independent Mortgage	AZ	776	\$189,481,148
15	Austin Larr	Fairway Independent Mortgage	IN	1,027	\$183,927,283
16	Michael Borodinsky	Caliber Home Loans	NJ	566	\$182,478,200
17	Chris Gallo	NJ Lenders Corp.	NJ	446	\$179,567,570
18	Ken Cheung	Homebridge Financial Services	NY	352	\$173,740,103
19	Anthony Musante	PNC Bank	PA	193	\$172,396,484
20	Jason Gosser	Guild Mortgage Company	WA	590	\$170,099,700
21	Craig Stelzer	CrossCountry Mortgage	FL	578	\$169,450,435
22	Matt Andre	FBC Mortgage	FL	646	\$168,709,884
23	Ryan Shane	Sammamish Mortgage	WA	460	\$168,241,524
24	Ed Currie	Associated Bank	IL	259	\$167,721,523
25	Jeremy Durkin	Trident Mortgage	PA	585	\$167,410,015
26	Michael Meena	Augusta Financial Inc.	CA	386	\$166,908,283
27	Julie Long	Commonwealth Mortgage LLC	MA	544	\$163,933,489
28	Becca Green	Guild Mortgage Company	NV	763	\$153,469,881
29	Ryan Grant	Fairway Independent Mortgage	CA	320	\$145,481,871
30	Daniel McCoy	MVB Mortgage	NC	515	\$145,313,792
31	Robert Painter	New American Funding	CA	114	\$143,621,364
32	Oleg Tkach	Guild Mortgage Company	WA	424	\$141,183,338
33	Umar Gebril	Academy Mortgage Co.	WA	253	\$137,866,284
34	Robby Oakes	Corporate Investors Mortgage Group	NC	463	\$137,461,200
35	Sam Sharp	Guaranteed Rate	IL	434	\$136,145,662
36	Lysa Catlin	Caliber Home Loans	WA	225	\$135,656,500
37	Keith Hapenny	Leader Bank	MA	301	\$135,189,986
38	Joseph Smith	Guaranteed Rate	MA	274	\$134,792,521
39	Julie Johnson	Guild Mortgage Company	WA	295	\$134,542,709
40	Lisamarie Nicholas	PrimeLending	CT	531	\$134,350,334
41	Matt Weaver	CrossCountry Mortgage	FL	475	\$131,807,471
42	Kelly Malatesta	First United Bank Mortgage Group	TX	304	\$131,124,899
43	John Noldan	Guaranteed Rate	IL	442	\$128,516,615
44	Dan Gjeldum	Guaranteed Rate	IL	256	\$127,409,853
45	Reginald Maddox	McLean Mortgage	VA	315	\$126,705,198
46	Marylee Gilchrist	Citywide Home Loans	UT	431	\$124,947,839
47	Mark Moore	Fairway Independent Mortgage	GA	432	\$123,974,488
48	Ashley Mckenzie	Fairway Independent Mortgage	NC	731	\$121,462,982
49	Diane Clark	PrimeLending	TX	320	\$120,208,706
50	Joe Polizzi	LendUS, LLC dba RPM Mortgage	CA	207	\$120,046,053